

# REAL ESTATE ADVANCED, LEVEL 2 CERTIFICATE



## Program Information

Do you love exploring neighborhoods looking at “dream homes?” Are you a people person with strong relationship skills? If so, a career as a real estate agent may be for you. Real estate agents make an excellent living and enjoy a stimulating, fast-paced working environment. If negotiating deals and being in complete control over your success fits your personality and career dreams, then San Jacinto College is the perfect place to jump start your career!

The San Jacinto College real estate certificate program:

- Is designed to enable students to gain the knowledge and credentials necessary to take the salesperson’s licensure examination;
- Includes courses that provide for the annual renewal of the salesperson’s license and better equip students to be successful in the highly competitive field of real estate; and
- Bears the prestigious Exemplary Workforce Education Program rating from the Texas Higher Education Coordinating Board and is taught by instructors who are experienced specialists.

## Additional Information

All the courses in the certificate program also apply toward the Associate of Applied Science (AAS) degree.

The two-year program that leads to an AAS degree is for students who want to earn an associate degree while preparing for jobs in real estate and for sales or broker licensure.

Students pursuing a bachelor’s degree should see a counselor or the Department Chair prior to registration.

## Career Opportunities

Students who pursue a certificate or degree in real estate seek employment in:

- Residential brokerage,
- Commercial brokerage,
- Property management,
- Appraisal,
- Apartment locating,
- Mortgage lending,
- Title services,

- Inspection, and
- Government or corporate services.

Students may also be self-employed in real estate consulting or full-time investing.

## Earning Potential

Real Estate Broker: \$125,019 per year<sup>1</sup>

Real Estate Sales Agent: \$78,061 per year<sup>1</sup>

<sup>1</sup> Source: [texaswages.com](http://texaswages.com) (<http://texaswages.com>), median salary Gulf Coast region, 2019

For more information, students may contact 713-894-9436.

## Campuses

Central Campus

North Campus

South Campus